

BLUETEAM

NEW WAVE IN REAL ESTATE



JULY 2020

This Month's Topics:

- June Market Report
- Summer Recipes
- Summer Dilemmas
- Meet A Realtor
- And more!

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A Word from Cindy,

July is here! Summer is in full swing! Warm days, with beautiful evenings makes it a great time to go out and experience those many wonderful lakes and creeks we have in the area!

If you do so, please do so safely! While taking in the natural beauty that our little area of the world has to offer, also be sure to watch out for little hazards. Also, remember if you pack it in, please pack it out. Let us all remember to keep Butte County as beautiful as we can!

Sincerely,

Cindy Haskett

Single Family Residences (Home, MHL, Condo) Excluding Multi-Family									Monthly	
Active/ Pending	Total Current Listings	Under \$100K	\$100K- \$200K	\$200K- \$300K	\$300K- \$400K	\$400K- \$500K	\$500K- \$600K	\$600K+	Expired This Month	Sold This Month
Chico	125	1	7	11	22	37	20	27	11	134
Pending	186	0	7	14	54	61	28	22		
% Ratio	60%	0%	50%	56%	71%	62%	58%	45%		
Paradise	26	0	2	4	2	5	6	7	1	13
Pending	14	0	0	3	6	3	0	2		
% Ratio	35%	0%	0%	43%	75%	38%	0%	22%		
Magalia	30	4	5	7	9	3	1	1	5	13
Pending	29	2	7	19	1	0	0	0		
% Ratio	49%	33%	58%	73%	10%	0%	0%	0%		
Oroville	91	1	14	22	22	14	10	8	7	55
Pending	92	1	16	37	28	7	2	1		
% Ratio	50%	50%	53%	63%	56%	33%	17%	11%		



We at Blue Team Realty, love our Active Duty, Reservist and Military Veterans. We are in awe of the contributions made by these brave men and women. We also respect those family members at home and the sacrifices they've made waiting for their loved ones to return home.

Our Veterans Advantage Program is simple and offers a cash reward program at closing, when you Buy or Sell your home through one of our certified MRP-Military Relocation Specialists. This is one of the many ways we want to say "Thank You".

Call your Blue Team Realty Agent Today to See How We Can Benefit You!

JUNE 2020 CALIFORNIA HOUSING SENTIMENT INDEX

n=1,000

Legend:

% change from last month

June 2020 **Yes** **No**

Housing Sentiment

74

+3
from last month



Is it a good time to buy a home?

+1% more say yes



Is it a good time to sell a home?

+11% more say yes



Will it be easier to find a home over the next 12 months?

+3% more say no



Do you plan to purchase a home in the next 12 months?

+1% more say no



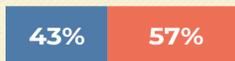
Will home prices rise in the next 12 months?

+12% more say yes



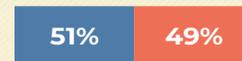
Will overall economic conditions improve in California in the next 12 months?

+5% more say yes



Will interest rates fall in the next 12 months?

+15% more say no



CALIFORNIA ASSOCIATION OF REALTORS®

June 2020 Market Conditions Poll
car.org/marketdata



Each month C.A.R. surveys 1,000 California consumers regarding their sentiments about various aspects of the housing market or the economy that directly impact housing to create a California Housing Sentiment Index. The results of the individual indicators are combined into an equally-weighted diffusion index (where anything over 100 represents a net positive sentiment across the indicators, and anything below 100 represents a net negative sentiment).

MEET A LOCAL REALTOR MICHELLE JACKSON

Michelle has lived in the Chico area for over 12 years, first moving to Chico to attend Chico State. She obtain her Bachelor's Degrees in Liberal Studies and also in Child Development while in attendance. After living in Chico for 7 years, she then moved up to Paradise with her Husband back in 2011!

Having a passion for connecting with people and working in customer service for over 12 years has given her the skills to connect with a multitude of people from various backgrounds. Her passion for Real Estate started back when she was a child when both her mother, step-mother, and older siblings got into the Real Estate field.

Her family still actively practices Real Estate in the East Bay and it is what gave her the passion and driving force to want to do the same. I'm excited to help people find their forever home, let me know how I can help!



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We Wish You All A Happy
And Safe 4Th Of July,
From All Of Us Here At





The Most Annoying Things About Summer – And What to Do About Them

By Amy Howell Hirt • House Logic

Summer should be the stuff dreams are made of: long, sunny days and warm nights filled with important questions like, “Ice cream on the porch, or another pint on the patio?”

Summer also comes with bugs, heat, humidity, and other annoyances around the house. So this year, eradicate 13 of the worst irritations of summer before they crush your summer buzz. Here’s how:

#1 Mosquitoes

These ubiquitous party crashers can suck the fun out of any outdoor fiesta.

What to do:

Clean your gutters. “That’s often a main, and neglected, breeding site for mosquitoes,” says Chris Enroth, a horticulture educator with the University of Illinois Extension office in Macomb.

Plug in a fan. Or install a ceiling fan. “Mosquitoes don’t like flying in high wind,” Enroth says. Cheers for cool breezes sans bug bites!

#2 Doors That Stick

Wooden doors can swell, outgrowing their jambs (what holds doors steady as you open and close them) on humid days, causing an annoyingly sticky situation.

What to do:

Tighten the hinge screws. There’s a chance your door’s just slipped out of alignment.

Scale back the weather stripping. If you installed it in the winter to keep out drafts, it could be too thick come summer.

Shave down the door. As a last resort, use a planer or sander to trim down the door ever so slightly, concentrating on the area with a visibly worn finish. Seal the newly exposed edge with paint or wood sealant to block out future humidity.

#3 Carpenter Ants and Carpenter Bees

Although named for a helpful trade, both carpenter ants and carpenter bees often make their nests by burrowing into your home’s wood, which can cause some really pricey damage on top of their annoying presence.

What to do:

Keep all exposed wood sealed or painted. Don’t forget the bottoms of window sills!

Direct water away from wood. Gutters and flashing will help keep wood dry, says Bob Boucher, owner of a handyman company in Concord, N.H.

Evict existing colonies. Look for sawdust trails to find the entrance, then use a rinsed squeezable ketchup bottle to blow an insecticide dust or boric acid powder into the hole.

#4 AC That Causes You to Freeze in One Room and Sweat in Another

Moving from your first-floor kitchen to a second-floor bedroom shouldn’t require a wardrobe change.

What to do:

Check your duct work. Look for unsealed joints or hire a pro to make sure your ducts are properly sized. Both can affect your system’s ability to deliver conditioned air to each room.

Set your whole-house fan to “on.” This continuous circulation will mix the air so no space is too hot or too cold.

Direct more cool air upstairs. Look for duct work dampers in the basement to open during the summer months.

#5 Fruit Flies

Because fruit flies lay their eggs on decaying organic material (yeah, yuck), summer’s bounty of fresh fruits and veggies can invite these disgusting freeloaders into your home. There’s a ton of solutions on the Internet, but preventative measures work best.

What to do:

Keep sinks, drains, and disposals clean. Even dirty dishes can harbor fruit flies.

Freeze food waste. Place rotting fruit, meat scraps, etc. in a bag in your freezer until garbage day.

Pitch overripe fruit. And until you eradicate the flies, keep all other produce in the fridge or a sealed container.

Pour bleach or boiling water down the drain. This will kill any eggs or remaining adult flies.

#6 Weeds in Patio Cracks

Besides ruining a well-manicured view, resilient weeds can crack or shift your pavement. Again, prevention’s best.

What to do:

Block new growth. Fill the weed-free cracks with asphalt or cement crack filler, sand, or corn gluten meal, which prevents future germination. If you’re too late, you need to...

Pull ‘em. Especially if you don’t want to use an herbicide, which can spread and damage desirable plants. Sorry!

#7 Faded Furnishings from Harsh Sun

You want to throw open the shades and revel in that summer sunshine, but your furnishings and flooring are sensitive to the fading and drying effects of UV rays.

What to do:

Add transparent window film. It shuts out 99% of UVA and UVB rays without blocking sunlight or a welcome view. Today’s films are undetectable when properly installed and won’t tint the light coming into your home.

Spray furnishings with a protectant. Spritz upholstery, curtains, and rugs with a UV-blocking fabric protector and treat wood with a varnish — which provides better sun protection than other types of sealant.

#8 Splinters on the Deck

As long as the decking is in otherwise good shape, your bare feet don’t have to suffer through a gauntlet of splinters again this summer.

What to do:

Resurface it. Apply one of the newer deck restoration products that essentially gives your deck a coating that will prevent splinters. This works best for small splinters, before they’ve gotten too bad.

Sand it. Best if splinters are deep and big. Then apply a water-repelling, UV-resistant sealer.



*ASK US ABOUT OUR
FREE MOVING TRUCK!**

**Our rental Truck is
available for:**

- **Our Buyers/Sellers**
- **Local Charity**
- **Community Organizations**

*Some restrictions Apply, please call for details!

Continued on next page

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#9 Dust Mites

Dust mite populations peak in summer's heat and humidity, inflicting stuffy noses, sneezing, and coughing upon those who are allergic.

What to do:

Make your home inhospitable. Clean more frequently and use your AC to keep indoor humidity to 50% or less.

Get a new pillow. If your pillow is older than three years and has not been washed (experts recommend it twice a year), toss it: It's likely loaded with dust mites.

#10 Slamming Screen Doors

Slam. Slam. Slam. Annoying, right? Beyond rattling your bliss, this sound of summer can damage the hinges of your screen door.

What to do:

Adjust your door closer. If your door has a closer, find the perfect bang-free tension by simply turning the screw on pneumatic models or rotating the body on hydraulic styles.

Add a closer. It costs just \$10 to \$20 to retrofit an older screen door.

Apply felt pads to the door frame. How's that for a low-cost option?

#11 A Patio or Deck That Burns Your Feet

Hot dogs and burgers should be the only things you risk burning on your patio this summer.

What to do:

Throw some shade. Position an umbrella or pergola over frequently used areas.

Add an outdoor rug. Choose a lighter color that won't absorb as much heat. Plastic styles, in particular, are touted for keeping their cool.

Refinish the surface. Again, choose a lighter color. Resurfacing products and overlays are available for all types of patio and deck surfaces.

#12 Ugly, Dried-Out Brown Grass

Widespread browning, rather than patches of brown grass, has two common causes: lawn care oversights and a cool-season grass going dormant.

What to do:

Sharpen or replace your mower blades. This could be all that's needed if just the tips of your grass are brown and jagged.

Set the blade height to 3 inches. When you take less off the top, it helps grass absorb water before it evaporates.

Water less frequently, for longer periods of time. This helps grass develop deeper, drought- and disease-resistant roots. Aim for 1 to 1.5 inches of water a week, and even a cool-season grass can keep its green during the summer.

#13 A Smelly Basement

When humid air meets cool surfaces in an unconditioned basement, condensation occurs — setting the stage for mold and mildew, and that noxious, nose-wrinkling smell.

What to do:

Check for other sources of humidity. Leaking floors and walls, improperly vented clothes dryers and bathrooms, poorly graded landscaping, and ill-positioned downspouts all can direct water into the basement.

Buy a dehumidifier sized for your needs. Use the Association of Home Appliance Manufacturers' "Directory of Verified Dehumidifiers" to find your match.

Set the dehumidifier to "auto" (i.e. running only when needed). Running continuously, even a small model could cost \$20 a month.

RECIPES FOR SUMMER

Print these recipes, or save them to your computer.
Control + P and selecting current page, or page 5.



Grilled Fillet of Salmon with Summer Squash

By Jill McEachern

For this recipe you'll need:

1 2 lb salmon fillet (not salmon steaks)	Thyme
Olive Oil	Summer Squash or Yellow Squash per person, about 6-7 inches in length each
Paprika	A little butter
Season-all	
Rosemary (Fresh or dried)	

Directions:

For the salmon:

- Try and approximate portions per person with each fillet of salmon used. (I use two large fillets for 5 people.)
- Spray a large piece of heavy duty aluminum foil with butter flavored cooking spray and place fillet on foil, skin-side down.
- Brush fillet lightly with olive oil.
- Season with Season-All, rosemary, thyme and paprika -- to taste. (I estimate about ½ tsp. of the rosemary and thyme).
- Spray another large piece of foil with the cooking spray, and place on top of fillet, then fold corners completely around fillet to form an envelope.
- Place envelope on rack, and grill on a low to medium flame for 10-12 minutes on each side (or until done), skin side down first, then other side.
- When done, peel skin off and serve spice-side up.

For the squash:

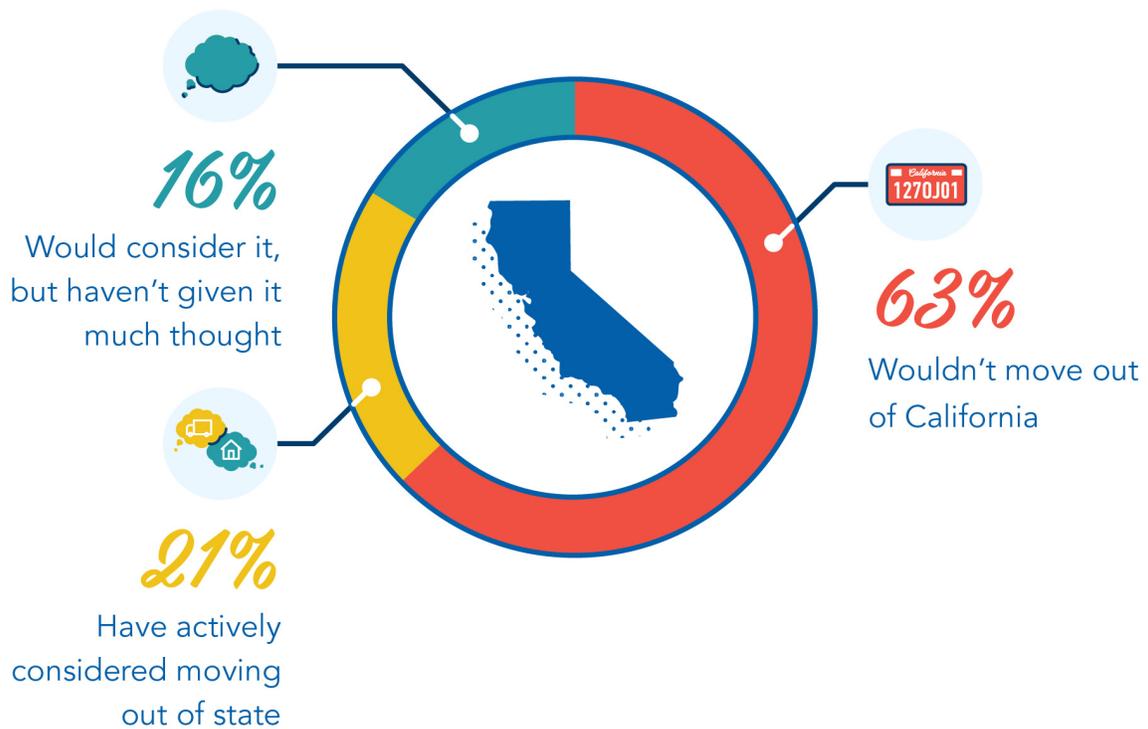
- Slice squash into 1/4 inch slices and place slices on separate large pieces of heavy duty aluminum foil -- each person will have their own envelope.
- Brush with olive oil and place a glob of butter on top.
- Season (to taste) with the Season-All and pepper.
- Fold aluminum over and form an envelope with each one.
- Place on top rack and grill packets for 10-15 minutes.
- Serve one packet or envelope per person.

We hope you enjoy our recipes! Keep watching out newsletters for new recipes every month!

All recipes used can be found at www.justapinch.com



Although much of California is considered "unaffordable," most Californians wouldn't consider leaving California in order to achieve homeownership.



Source: CALIFORNIA ASSOCIATION OF REALTORS, 2019 C.A.R. Google Poll

