

BLUETEAM

NEW WAVE IN REAL ESTATE

OCTOBER 2020



Through **5th Ave**
Blue Team Realty
 for Trick or Treat Drive Through!
 Between 3-6 pm on Friday 10/30
BLUETEAM 6141 Center St, Par
NEW WAVE IN REAL ESTATE
(Across from Dutch Bros Coffee, behind



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This Month, we'll discuss:

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A Word From Cindy,



September is gone, and here comes Fall! Leaves are starting to change colors, and everyone's starting to get ready for those wonderful fall traditions! We hope you all had a safe summer, and hope you can visit us on October 30th, when we'll

having a Halloween Drive through to pass out candy!

If you're rebuilding in the Paradise/Magalia area and still have yet to come up with a building plan, give us a call! We have a rebuilding plan that you would love to hear about! Just give us a call!

Sincerely,

Cindy Haskett



Monthly & Annual Market Report

BLUETEAM Market Snapshot: September 30th, 2020

Single Family Residences (Home, MHL, Condo) Excluding Multi-Family									Monthly	
Active/ Pending	Total Current Listings	Under \$100K	\$100K- \$200K	\$200K- \$300K	\$300K- \$400K	\$400K- \$500K	\$500K- \$600K	\$600K+	Expired This Month	Sold This Month
Chico	112	0	6	8	19	23	17	39	5	138
Pending	162	0	5	15	49	46	27	20		
% Ratio	59%	0%	45%	65%	72%	67%	61%	34%		
Paradise	25	0	1	2	6	8	2	6	0	14
Pending	15	0	1	5	4	2	3	0		
% Ratio	38%	0%	50%	71%	40%	20%	60%	0%		
Magalia	24	1	3	7	8	2	2	1	2	15
Pending	20	3	3	8	5	0	0	1		
% Ratio	45%	75%	50%	53%	38%	0%	0%	50%		
Oroville	90	1	14	29	27	8	5	6	4	52
Pending	92	2	16	32	23	8	7	4		
% Ratio	51%	67%	53%	52%	46%	50%	58%	40%		

SEPTEMBER 2020 CALIFORNIA HOUSING SENTIMENT INDEX

n=1,000

Legend:

% change from last month

Sep. 2020 **Yes** **No**

Housing Sentiment



+4
from last month



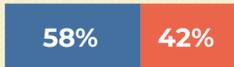
Is it a good time to buy a home?

+1% more say yes



Is it a good time to sell a home?

+4% more say yes



Will it be easier to find a home over the next 12 months?

+4% more say no



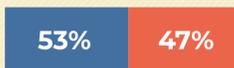
Do you plan to purchase a home in the next 12 months?

+1% more say yes



Will home prices rise in the next 12 months?

+7% more say yes



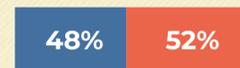
Will overall economic conditions improve in California in the next 12 months?

+9% more say yes



Will interest rates fall in the next 12 months?

+6% more say no



CALIFORNIA ASSOCIATION OF REALTORS®

Sep. 2020 Market Conditions Poll
car.org/marketdata



Each month C.A.R. surveys 1,000 California consumers regarding their sentiments about various aspects of the housing market or the economy that directly impact housing to create a California Housing Sentiment Index. The results of the individual indicators are combined into an equally-weighted diffusion index (where anything over 100 represents a net positive sentiment across the indicators, and anything below 100 represents a net negative sentiment).

MEET A LOCAL REALTOR

AUSTRY ROACH

I am a bilingual realtor and an educator with proven abilities to create, develop, organize, and implement negotiation skills in real estate transactions. I have a Law Degree from the Universidad Libre de Colombia. Additionally, I hold a Master's Degree in Spanish Studies from California State University, Sacramento. My interest has been and continues to be serving my community with their personal, financial, and their educational needs in the selling and purchasing of property. As an attorney, my work involved representing and counseling people. I worked in the civil litigation field, representing creditors. As a college adjunct professor, I have been assisting and motivating students in learning Spanish and helping them become positive role models in society. Additionally, I have worked as a document translator. Being a bilingual educator who has studied in South America, as well as in the United States, has given me the advantage of helping a broad population with their financial and real estate goals. I truly believe people need to be well informed before they make decisions regarding real estate transactions. My passion is to help people make intelligent choices that will contribute to their well being in their lives. I strive to follow every deal with due diligence, and to keep connected to my customers in order to assure their complete satisfaction.

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Yo hablo español!



Are you tired of searching through listings that don't quite fit your needs just to find the ones that do?

Would you like to see the listings that fit your criteria, sent directly to your email, as soon as they come on the market?

Give our agents a call, or visit our website:

www.blueteamrealty.com



#10 Use Rocks Instead of Mulch Next to the House

Lay a six-inch swath of decorative rocks closest to the home and then use mulch from there. This also helps repel insects, like termites, (bugs like wood) and facilitate rain water drainage.

#11 Use Non-Flammable Fencing

If you have wood fencing around your home, replace any three-foot sections that attach to the home with metal or other non-flammable fencing material. A metal gate or decorative fencing piece is stylish as well as fire-unfriendly.

#12 Cover Chimneys and Vents With Flame-Retardant Mesh

And it's cheap to do. They cost just few dollars from hardware or home improvement stores.

#13 Check Your Siding

Fire-resistant or non-combustible siding like stucco or brick provides the best protection against fire. Make sure your siding, whatever type, is in good repair, because if the plywood or insulation are exposed, the home is more vulnerable to flames.

Some experts recommend spraying homes with fire retardants, which can range from a few hundred to a few thousand dollars, depending on the product, region, and size of the project. But some of the chemicals used to make flame-retardants have toxic properties. Although you might have less exposure to chemicals used on your home's exterior than those inside, toxicity issues could still be a factor.

Most important, if a wildfire is on its way, evacuate. And have an evacuation plan worked out with your family before the worst happens.



13 Tips for Home Wildfire Protection

By Gwen Moran, HouseLogic By Realtors

How do most [homes ignite during a wildfire](#)? A floating ember or piece of burning wood touches down on a roof, gutter, in a vent, under a deck, or on a porch and ignites leaves and debris, says the National Fire Protection Association. Or else, a surface fire simply takes the fast lane to your home via dry vegetation.

With that in mind, fortify your home like the castle it is with these 13 wildfire-repelling steps. But keep in mind that no product or technique is a failsafe against a raging fire.

#1 Check Smoke and Carbon Monoxide Detectors

If you don't already have working smoke detectors or haven't tested them recently, make that your No. 1 job. Now.

#2 Check Fire Extinguishers

And if you don't have them, get them.

#3 Get a Bucket, Shovel, and Hose Ready

Have an easily accessible bucket, shovel (to dig a trench to protect against encroaching ground fire), and connected garden hose to help you defend the area around your home.

#4 Invest in Rain Barrels

An extra source of water can't hurt. And [rain barrels](#) save on your water bills, too.

#5 Clear Yard of Debris

Keep gutters, porches, and the lawn free of debris, leaves, and fallen branches. If a fire threat is imminent, remove furniture and decorations from decks and porches, including welcome mats.

#6 Plant Fire-Resistant Shrubs and Annuals

Like irises, rhododendrons, hostas, and lilacs, which have high-moisture content. Your local [Cooperative Extension Office](#) can advise you on appropriate species for your area.

#7 Remove Tree Branches Lower Than 6 Feet

Fires tend to start low and rise. For that reason, don't plant shrubs directly under trees; they can combust and cause the fire to rise up the tree. By the way, spacing out all plants and shrubs is a good practice, too.

#8 Remove Tree Limbs Near Chimneys

Keep them at least 10 feet away. Embers from burning limbs could fall in.

#9 Set Up a Protective Perimeter

Create a 100-foot perimeter around your home, free of dry leaves, grass, and shrubs that fuel wildfires. Keep petroleum tanks, cars, and wood piles outside of this safe zone.

Drive Through

5th Annual

Blue Team Realty

for Trick or Treat Drive Through!

Between 3-6 pm on Friday 10/30



6141 Center St, Paradise

(Across from Dutch Bros Coffee, behind US Bank)

Old Fashion Candy Apples!



By Lee Jacintho
www.justapinch.com

Ingredients

2 Cup Sugar

1 Cup Water

1/4 tsp cream of Tartar

Red Food Coloring Drops

Apples

Popsicle Sticks or something Similar

Directions:

1. Mix 1st 3 ingredients in saucepan.
2. Put on high heat with candy thermometer positioned in center of fluid level
3. While it's boiling, wash apples
4. Boil mixture until it reaches hard crack (300°F) then immediately add red food coloring and stir.
5. Quickly dip the apples, twisting to cover, and set on a greased cookie sheet.

To see more, check out the recipe on www.justapinch.com/recipes/dessert/candy/old-fashioned-candied-apples.html?r=12



www.NewHomesOnTheRidge.com

ARE YOUR REBUILDING PLANS LOOKING SOMETHING LIKE THIS?

PLAN A: *Stick Built-Too Expensive, Above Your Budget,
Surprise Fees, Long Wait Times*

PLAN B: *Manufactured- Hidden & High Costs, Long Wait
Times, Higher Insurance, Lower Resale Value*

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PLAN C: *Quick Turnaround, Higher Energy
Efficiency, VERY Cost Effective, HIGH QUALITY
Site Built Home! Variety Of Sizes; Choose A
Pre-Designed Floor Plan, or Create Your Own
Custom Home! Financing Available!*

CONTACT OUR BUILDERS DIRECTLY!

530-413-5667 • Info@NewHomesOnTheRidge.com

Not rebuilding? Please share this with friends/family or neighbors who may be! We would love to save them time and money as well. P.S. Did we mention they are building a home for us?



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Across From Dutch Bro's, Behind The US Bank