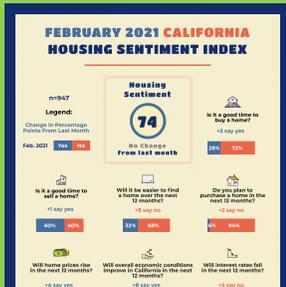


WELCOME HOME

## FEBRUARY MONTHLY MARKET REPORT



Happy St. Patrick's Day

From all of us here at

Better Homes and Gardens REAL ESTATE | WELCOME HOME



**WELCOME HOME**

**FEBRUARY  
MONTHLY  
MARKET  
REPORT**



*Happy St Patrick's Day*

From all of us here at

**Better Homes and Gardens** | WELCOME HOME  
REAL ESTATE



This Month, we'll discuss:

February Market Report.....3  
 February Housing Sentiment Index.....4  
 7 Ways to a Bug Free Summer.....5  
 California Sales Price Report.....6  
 Fun Cookie Recipe!.....6



**A Word From Cindy,**

March is here! And with it, the beginning of Spring! Warmer weather with some much needed rain will soon bring out the most beautiful of times here in Butte County! We hope you all get time to get out and safely enjoy what our beautiful area has to offer!

Don't forget, if you're still considering building a home, give us a call! We have an amazing plan for you!

Give us a call!

Sincerely,

Cindy Haskett

# Market Snapshot as of: February 28th, 2021

WELCOME HOME

Single Family Residences (Home, Manufactured on Land, Condo) Excluding Multi-Family									Monthly	
Active Listings/ Pending	Total Current Listings	Under \$100K	\$100K- \$200K	\$200K- \$300K	\$300K- \$400K	\$400K- \$500K	\$500K- \$600K	\$600K+	Expired This Month	Sold This Month
<b>Chico Listings</b>	220	0	5	21	56	53	32	53	2	79
<b>Active</b>	82	0	0	5	18	15	14	30		
<b>Pending</b>	138	0	5	16	38	38	18	23		
<b>Not Sold</b>	37%	0%	0%	24%	32%	28%	44%	57%		
<b>Paradise Listings</b>	51	0	3	9	20	10	3	6	2	9
<b>Active</b>	25	0	0	3	13	5	1	3		
<b>Pending</b>	26	0	3	6	7	5	2	3		
<b>Not Sold</b>	49%	0%	0%	33%	65%	50%	33%	50%		
<b>Magalia Listings</b>	50	4	16	19	4	1	3	3	1	10
<b>Active</b>	21	1	5	7	2	1	2	3		
<b>Pending</b>	29	3	11	12	2	0	1	0		
<b>Not Sold</b>	42%	25%	31%	37%	50%	0%	67%	100%		
<b>Oroville Listings</b>	183	3	23	58	54	17	15	13	1	44
<b>Active</b>	88	0	11	30	17	12	9	9		
<b>Pending</b>	95	3	12	28	37	5	6	4		
<b>Not Sold</b>	48%	0%	48%	52%	31%	71%	60%	69%		

# FEBRUARY 2021 CALIFORNIA HOUSING SENTIMENT INDEX

n=947

Legend:

Change in Percentage Points From Last Month

Feb. 2021

Yes

No

## Housing Sentiment

74

No Change from last month



Is it a good time to buy a home?

+3 say yes

28% 72%



Is it a good time to sell a home?

+1 say yes

60% 40%



Will it be easier to find a home over the next 12 months?

+8 say no

32% 68%



Do you plan to purchase a home in the next 12 months?

+2 say no

6% 94%



Will home prices rise in the next 12 months?

+4 say yes

55% 45%



Will overall economic conditions improve in California in the next 12 months?

+8 say yes

40% 60%



Will interest rates fall in the next 12 months?

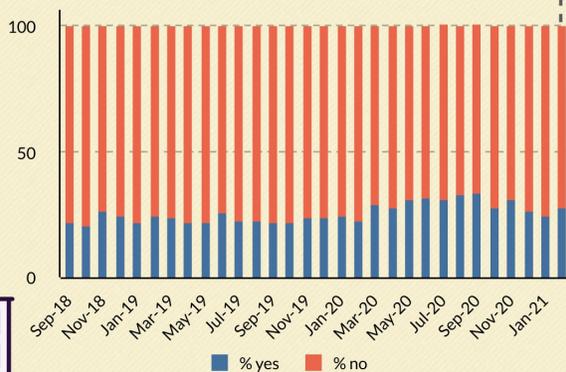
+5 say no

38% 62%

## Market Conditions Over Time

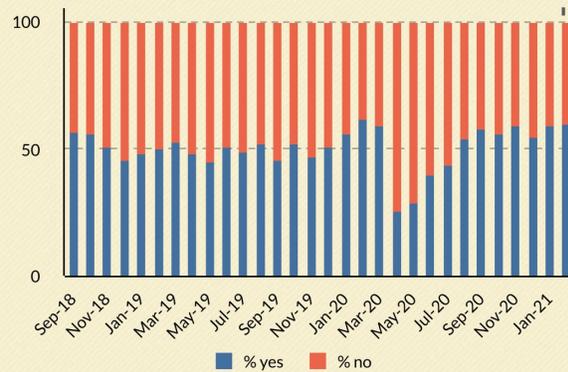
Do you think it's a good time to buy a home?

28% yes



Do you think it's a good time to sell a home?

60% yes





## 7 Ways to Make Your Yard & Home a Bug-Free Zone

By Barbara Eisner Bayer, HouseLogic By Realtors

A lush spot for outdoor entertaining? Great. Perfect. A constant swarm of insects that invade your patio and home? No, thank you. Here's how to keep bugs away from your patio and yard, and from getting inside your house.

### #1 Install Patio Fans

Mosquitos may have a tough sting, but they're wimps when it comes to standing up to a breeze. Patio fans can keep your outdoor entertaining space free from mosquitoes (and other little flyers) with the flip of a switch.

And you'll get the benefit of a cool breeze.

### #2 Don't Mulch Too Much (or Too Little)

While mulching is generally a good thing for curb appeal, overdoing it can cause problems.

It could give cockroaches and ants the ideal environment to nest and find their way into your home, says Brittany Campbell, an entomologist with the National Pest Management Association. As mulch decomposes, it generates heat while providing cover for brooding pests. It can even help mice tunnel into your home.

So keep mulch at least 12 inches away from the foundation — or use inorganic mulch, such as rock or gravel.

But don't go in the opposite direction and forgo mulching altogether, leaving the ground essentially bare. Yellow jackets make their nests by tunneling into bare dirt.

### #3 Get Rid of Standing Water

You probably know this one already. But did you know your gutters and downspouts may harbor

multiple mosquito maternity wards?

Clean out gutters and downspouts regularly to prevent clogs that can trap water and give those nasty stingers a place to breed.

Also make sure to keep kiddie pools, buckets, and watering cans empty when not in use.

Even your beloved birdbath can be an issue. "Make sure you get one with running water, so you don't inadvertently create a mosquito breeding ground," says Kevin Esperitu, home landscaping expert and author.

### #4 Keep Your Yard Trimmed, Mowed, and Tidy

Pull out that lawnmower regularly, and keep your garden shears sharpened.

"Ticks like to hide in tall grass and wait for a passing human or animal, while bushes or tree limbs touching the home can provide easy access for pests to get indoors," says Campbell.

Plus having a tidy yard makes for good curb appeal.

### #5 Add Landscaping Plants That Bugs Hate

Bugs hate strong scents of mint or citrus. Mix plants with those scents into your landscaping, especially near the porch, patio, or deck for added beauty *and* functionality.

Here are some pest-repelling plants and the bugs that hate them:

- **Basil:** flies, mosquitoes

- **Catnip:** mosquitoes, ticks, flies, cockroaches
- **Chrysanthemums:** roaches, ants, ticks, fleas, bedbugs
- **Lavender:** moths, fleas, flies, mosquitoes
- **Citronella:** mosquitoes
- **Geranium, lemon scented:** mosquitoes
- **Lemon thyme:** mosquitoes
- **Marigold:** mosquitoes
- Rosemary:** mosquitoes

### #6 Paint Your Home Lighter Colors

Studies show that bugs see dark and bright colors more easily, which is why people are often advised to wear light-colored clothing to repel them. The same principle may work for your home.

Choose lighter shades of paint color for your home's siding, doors, trim, and other features such as fencing, patio, and decking to make it less attractive to mosquitoes.

And if pesky birds are a problem, avoid paint that is the same color as their favorite foods.

Just be sure the paint job fits into the neighborhood and enhances your home's beauty. Bugs are a pain, but hurting your home's value is more painful.

### #7 Build a Bat House

If you live in an area where bats are local, lucky you. Really. Harness their appetite for insects to control pests in your yard. You can invite them to be your permanent guests by building a bat house. According to Bat Conservation International, one small bat can consume up to 1,000 mosquitoes per hour!

# California January 2021 Sales and Price Report

State median price recorded the largest gain in nearly seven years

**+21.7%**

Jan. 2021 CA Median Price YTY Growth

**12 Days**  
Median Time on Market

Properties are still flying off the shelves

Active listings dropped sharply from last year

**-53.4%**

Active Listings YTY Change



CALIFORNIA ASSOCIATION OF REALTORS®

[www.car.org/marketdata](http://www.car.org/marketdata)

## Highest January sales level since 2009

**484,730**  
California Existing Single-Family Home Sales



**YTY Growth California Existing Single-Family Home Sales**

## All major regions' median prices continued to increase from last year by double-digits



**California Existing Single-Family Home Median Price YTY % Change**

## Holiday Sugar Cookies- By Foodista.com. [www.foodista.com](http://www.foodista.com)



### Ingredients

#### For the Sugar Cookies:

2 1/4 cups all-purpose flour, sifted  
1 teaspoon baking powder, sifted  
1 cup confectioners' sugar, sifted  
2 teaspoons vanilla extract  
1/2 teaspoon almond extract  
3/4 cup unsalted butter, slightly softened  
1 egg

#### For the Royal Icing:

4 cups confectioners' sugar, sifted  
3 tablespoons meringue powder  
7-8 tablespoons water

### Directions:

For the Sugar Cookies: In a medium mixing bowl add the sifted flour, baking powder and dash of salt. Mix well and set aside.

Using a kitchen mixer, fitted with a paddle attachment, add the sifted confectioners' sugar, vanilla extract, almond extract, butter and egg. Turn the mixer on low to blend. With the mixture on low, add the flour-mixture and mix to incorporate.

Remove the cookie dough from the mixer and divide into two equal pieces. Shape each into a flat round disc. Wrap in plastic wrap and refrigerate for 1 hour.

Once the dough has rested, remove from the refrigerator and allow to warm up slightly.

Preheat the oven to 350 degrees F. Line two baking sheets with parchment paper and set aside.

On a well floured work surface, use a rolling pin to roll out the dough to 1/4" thickness. Use a cookie cutter to cut into desired shapes. Place on the prepared baking sheet and re-roll any remaining dough until all is used. Place in the oven and bake for about 7-8 minutes. Allow the cookies to cool completely before frosting.

For the Royal Icing: In the bowl of an electric mixer, fitted with the paddle attachment, add the sugar and meringue powder. Turn the mixer on low and add the water. Mix until the icing holds a ribbon-like trail on the surface when you lift the paddle above the icing. Note: Getting the right consistency is tricky, if the icing is too thick, add a little more water. If it is too thin, add some additional confectioners' sugar. Add a small amount of gel food coloring to tint frosting to desired color(s) and decorate your holiday cookies as desired.

Decorated cookies should be stored in an airtight container to maintain freshness, they do not need to be refrigerated.

# Happy St Patrick's Day

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## Plan C Building Options

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### ARE YOUR REBUILDING PLANS LOOKING SOMETHING LIKE THIS?

- Plan A: Stick Built-Too Expensive, above your budget, long wait times
- Plan B: Manufactured-Hidden & high costs, long wait times, higher insurance, lower resale value

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One of the many floor plans available